

NEXUS Centers NL, is the Dutch partner of WECONNEX and helps with funding and finding the right partners to elevate the NEXUS Centers to the next level. WECONNEX is a specialist for sustainable business model development and project management. As a social enterprise, it is dedicated to advising, developing and managing rural infrastructure projects in developing countries. The focus lies on the sustainable and long-term development of Base-of-the-Pyramid (BoP) markets in close collaboration with the local farmers and fishermen.

Together with the local project partner NEXUS Madagascar Company (NEMACO), WECONNEX operates six NEXUS Centers along the coast in the southwest of the country. At these we produce ice and drinking water, purchase and process fisheries products and organize the sale at the market. The next step for NEMACO is to expand inland, investing in storage and processing solutions for agricultural products and supporting farmers with knowhow and technology to improve and diversify their work on the fields. Further aims are to organize the farmers in cooperatives, ensure training, organize logistics and transportation to sell their products on the market.

# Internship: Consultant Agriculture Study & Project Initiation

## Duties

- Carry the responsibility for the first steps of the project expansion into agriculture (identify / set up local storage facility, set up transportation and market access)
- Gather relevant data and prepare a market study and business plan for the project roll-out (identify sales channels, possible margins, required licenses and permits)
- Collect and verify prices, costs and investment requirements to calculate financial profitability of the project
- Undergo a detailed agriculture analysis in the relevant villages (a.o. crop growing practices, soil analysis, irrigation techniques, product quality, crop diversification, etc.)
- Suggest improvements and elaborate a sustainable crop growing, irrigation and fertilizing plan
- Identify opportunities for product processing and required infrastructure and equipment

## Qualifications

- Strong interest in social business, foreign cultures and project management
- Education / experience / in-depth know-how in agriculture and crop growing practices
- Business understanding, capable to analyze the market / sales side of farming
- Good portion of patience and readiness to adapt to limited infrastructure
- Willingness to take over responsibility of the project expansion
- Technical experience in professional agriculture sector and communication systems beneficial
- Proficient in French and English is desirable

## What we offer

- WECONNEX and NEMACO will cover expenses for flights, accommodation and food. Monthly allowance of CHF 200.-.
- Opportunity to gain consulting and international experience
- Close support from the WECONNEX Project Manager and the local NEMACO team
- Dynamic work environment

- A “once in a lifetime” experience!

## Application process

In case you identify yourself with this profile and want to work in a young team, we are looking forward to your application. **The next step is yours!**

Send cover letter, CV and references to Katina Gikas – [Katina@watertechtrading.com](mailto:Katina@watertechtrading.com), website [www.nexuscenter.nl](http://www.nexuscenter.nl)

**Country:** Madagascar

**Sector:** Agriculture

**Location:** Tulear and Ambohimahavelona

**Deadline:** 20.09.2019

**Duration:** 4 – 6 months  
(flexibility)

**Periode:** November – April (certain)